

Message Text

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17

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INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

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COM/BIC/OED/MEPD/JHEAGEN ACT. DIR.

COM/BIC/OIM (INFO COPY)

ARA/EP/FCORRY (INFO)

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R 101708Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY LIMA

UNCLAS STATE 215070

E.O. 11652: N/A

TAGS: BEXP, PE

SUBJECT: MAJOR PROJECT: LIMA AND CALLAO SUBWAY

REF: STATE'S 209052 ; LIMA'S 7341; PREVIOUS

1. ONE OF COMPANIES MENTIONED IN STATE REFTEL, DELEUW CATHER INTERNATIONAL, HAS FINISHED REVIEW OF PROJECT DOCUMENTS AND ADVISED US THAT DEADLINE FOR RECEIPT OF QUALIFICATIONS STATEMENT WAS SEPTEMBER 1. SEPTEMBER 17 WAS DEADLINE FOR COMPANIES THAT HAD SUBMITTED QUALIFICATIONS TO PRESENT ACTUAL PROPOSALS.

2. DELEUW CATHER IS INTERNATIONALLY KNOWN TRANSIT DESIGNER WITH EXPERIENCE IN WASHINGTON AND ATHENS SUBWAYS. IT WAS ANXIOUS MAKE PROPOSAL ON THIS PROJECT BUT COULD NOT DO SO DUE LACK OF ADEQUATE NOTICE. COMPANY ENGINEER TELEPHONED RICARDO GANDOLFO SUIZO, DIRECTOR MASS TRANSIT, WITH WHOM HE PERSONALLY ACQUAINTED, AND WAS TOLD QUALIFICATION AND PROPOSAL INFORMATION WAS PUBLISHED IN EL PERUANO DURING JUNE. EMBASSY REPORT ON SUBJECT, TRANSMITTED AUGUST 28, UNCLASSIFIED

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DID NOT REACH COMMERCE UNTIL SEPTEMBER 2, AFTER

PREQUALIFICATION DEADLINE.

3. LIMA AND CALLAO SUBWAY, IF FINANCED, WILL PRESENT

MULTI-MILLION DOLLAR OPPORTUNITY TO AMERICAN ENGINEERS
AND MANUFACTURERS. IN ORDER TAKE ADVANTAGE THIS
OPPORTUNITY, INDUSTRY MUST HAVE EARLIEST POSSIBLE
INFORMATION ON UPCOMING CONTRACTS AND CERTAINLY SHOULD
BE INFORMED OF PUBLIC TENDER ANNOUNCEMENTS PUBLISHED
IN OFFICIAL GAZETTE.

4. BECHTEL CORPORATION INFORMED US IT CABLED EM0ASSY
DIRECTLY ON FRIDAY, SEPTEMBER 5, REQUESTING DEADLINE
EXTENSION AND INTERESTED PARTY REPLY. KISSINGER

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Message Attributes

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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TAGS: BEXP, PE
To: LIMA
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